

# Strategy & Business Design

*In a nutshell, we're passionate problem solvers who like to collaborate with clients to drive real change !*



## What we do:

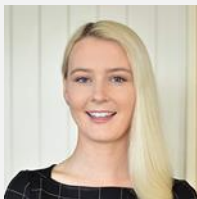
- ✓ We help clients to **design their strategy and re-imagine** the way their organisation is configured to deliver on its strategy.
- ✓ We advise clients around **market trends, technological changes**, and other **disruptions**, and clarify what these mean for their organisation
- ✓ We enable organisations to fundamentally change the nature of their business through supporting **mergers and acquisitions**
- ✓ We support New Zealand based and international organisations **harness opportunities**, and **make an impact that matters**
- ✓ We create **future-facing solutions** for complex business problems with a focus on the Banking, Insurance, Healthcare & Public Sector industries.



## What skills & backgrounds are we looking for?

- ✓ Excellent written and oral communication skills
- ✓ **Strong quantitative skills** with the ability to collect data, transform into useful information to understand and analyse problems
- ✓ A passion for upholding **Te Tiriti** and incorporating a **Te Ao Māori approach** into the work that we do
- ✓ **Creative** or '**out-of-the-box**' thinkers
- ✓ A desire to seek out opportunities to **continually learn** and bring a **positive outlook** to new challenges
- ✓ Our team have **diverse backgrounds, skills and experience** and we encourage all sorts to apply!

## Recent joiners and their experiences:



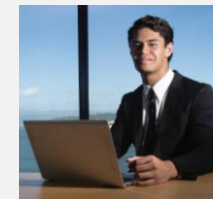
**Natalie Marshall**  
Analyst, Auckland

My first six months at Deloitte have been a fast-paced and rewarding introduction to consulting. There are always opportunities to grow, as you work on varied projects and alongside a range of senior leaders who are invested in your learning and development. I felt immediately welcomed into the S&BD team and have been impressed by the range of skills and backgrounds that each member brings.



**Deepak Manchaiah**  
Consultant, Wellington

Joining Deloitte was a logical step for me and it provides an environment to learn, reflect, and grow. Deloitte creates a fun-filled working environment and I have experienced a perfect balance of professional and personal life.



**Ezekiel Fiso**  
Intern, Wellington

Deloitte has given me a breadth of insights into what it's like to work in a leading global provider. The relationships formed across staff made the transition from university to the workforce incredibly easy. Deloitte has taught how to stay comfortable in ambiguity and equipped me with the transferrable skills to tackle a variety of problems.