

Operate

Consulting isn't just about projects, it is also about helping them to run their businesses on an ongoing basis.



What we do:

- ✓ We work with our clients to **run or support their business operations** on an ongoing basis, resolve issues and continuously improve
- ✓ We work with a range of other Consulting people to help them understand and meet their clients' operational needs
- ✓ We work with third parties (e.g. software vendors) to offer **new solutions and services** to clients that help grow their business in line with their strategy
- ✓ We engage subject matter experts to **establish best practices**, to reduce cost, reduce risk and improve service quality



What skills & backgrounds are we looking for?

- ✓ We want people who are **great communicators** to engage technical and non-technical stakeholders on issues and improvements
- ✓ We need people who can **multi-task** in an organised fashion, and understand priorities driven by client and Deloitte needs
- ✓ What we do requires people to **think differently** about how to resolve a problem and encourage better ways of working
- ✓ Our team is growing in scale and breadth of services so **a keen eye for a new opportunity** is encouraged!

Recent joiners and their experiences:



Ishaan Singh
Analyst, Wellington

I recently joined Deloitte as an Analyst and my experience so far has been nothing less than phenomenal. Each and everyone being it from peers to senior management were so supportive in my onboarding and were ready to help me in best possible way during my induction process even in the most challenging times. I truly feel a part of the Deloitte family and I look forward to my time here.



Indy Monos
Consultant, Wellington

I joined the Deloitte family less than a month ago as a consultant. Everyone has been super helpful and friendly during my onboarding process and day-to-day. Even during Red Alert where we have working from home days I know I can always reach out to someone if and when I need to. I'm so happy to be part of such a supportive company.

Life in our team

We like to get things sorted! Most of our work revolves around listening to our clients and helping them with existing services and new opportunities



- Operate is all about **understanding our clients' needs**, sometimes more than they know themselves
- Every client brings different challenges, so an **ability to react, accommodate and deliver** is critical within this team
- We spend lots of time talking with our clients and other Deloitte people so **frequent communication** is essential to our business
- We are currently based in **Wellington, Auckland and Manila** and looking to grow.
- Some examples of our work:
 - We manage the platform that runs bowel cancer screening for the whole country – making a **real impact on New Zealanders' health**. Further cancer types will be added too.
 - We manage the system that authenticates every user of Inland Revenue's tax systems, **keeping this vital function secure**.

Delivering results is crucial to us! We recognise a job well done and encourage our values across the whole team

We're not just about keeping the lights on, we're about making them shine brighter!