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Corporate Finance
Graduate Job Descriptions

What qualification will you need?

- Commerce;
- Majors in Finance, Economics, Accounting, Maths, Statistics, Info Systems, or related;
- Conjoint (eg. law, science, arts), double majors, and post graduate studies are also advantageous
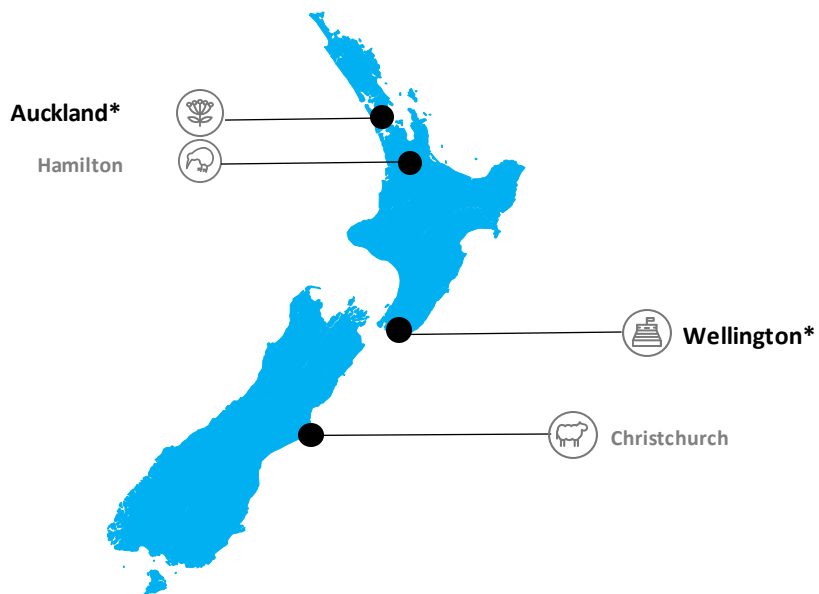
What skills do you need?

- Great communication and interpersonal skills
- Analytical with attention to detail
- The ability to learn and apply new information quickly
- Resilience and the ability to embrace change
- Ability to work under pressure and meet deadlines
- Proficiency in MS Office applications, particularly Excel
- Willingness to collaborate within a team
- Self-awareness

What clients will you work with?

- Large and medium sized NZ businesses in a variety of industries – for example, energy, infrastructure, agriculture, Māori business and finance
- State owned enterprises
- Overseas businesses in a range of industries including private equity firms, often in conjunction with other Deloitte offices
- Recent clients include SKY, Vodafone, Chorus & Tegel

Where can I work?

Auckland*

Hamilton

Wellington*

Christchurch

*Graduates & interns hired

Do your values align with ours?

Our Deloitte values inform and guide our wider collective behaviour as Deloitte member firms and unite us around the entire Deloitte network. They drive consistency in the way we behave, make decisions and go to market as we aim to make an impact that matters with our clients, our people and our wider communities.

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What could I be doing?

- You will help clients to solve real world problems. Often these problems require an understanding of how value is delivered - whether that is to customers, shareholders, or to taxpayers (for public sector clients)
- You will apply data analysis and modelling to help clients make important decisions for their organisations
- You will use research tools and undertake financial analysis to provide support on projects such as valuations, transactions, and project analysis
- You will present your work and findings back to senior team members including partners
- You will have the opportunity to present work and recommendations back to clients with your team
- You will develop an in-depth understanding of clients' challenges and their industries
- You will help to produce professional and visually engaging deliverables for clients to effectively convey our complex analysis into a tidy, smart, and easily digestible format
- You may have the opportunity to travel to client sites and other Deloitte offices in other parts of the country or the world!

Did you know?

- We work closely with our clients on the challenges they face, helping them to make important decisions
- We assist our clients on Corporate Finance projects including valuations, transaction support, lead mergers & acquisitions (M&A), restructuring, project analysis, financial modelling, economic analysis, and capital raising
- Analysts are often interacting with and presenting to clients alongside senior team members
- Our client work can create opportunities for travel both within New Zealand and overseas
- Our projects are broad, meaning you will gain experience across a range of industries, developing a suite of competencies
- You will have many opportunities to develop useful technical skills. For example, during your first year we take you through introductory valuation and financial modelling courses, and we have regular junior-led training sessions throughout the year
- Our team is social! We have regular social gatherings, end of month drinks, play in sports teams together, engage in volunteer projects together, and regularly go on coffee outings
- We provide support for CFA or other relevant qualifications

What about technology?

Our clients are becoming more data and tech-savvy, thus we need to be too. Data analytics, visualisation techniques, innovative design and presentation techniques are changing the way we approach our work and share it with our clients
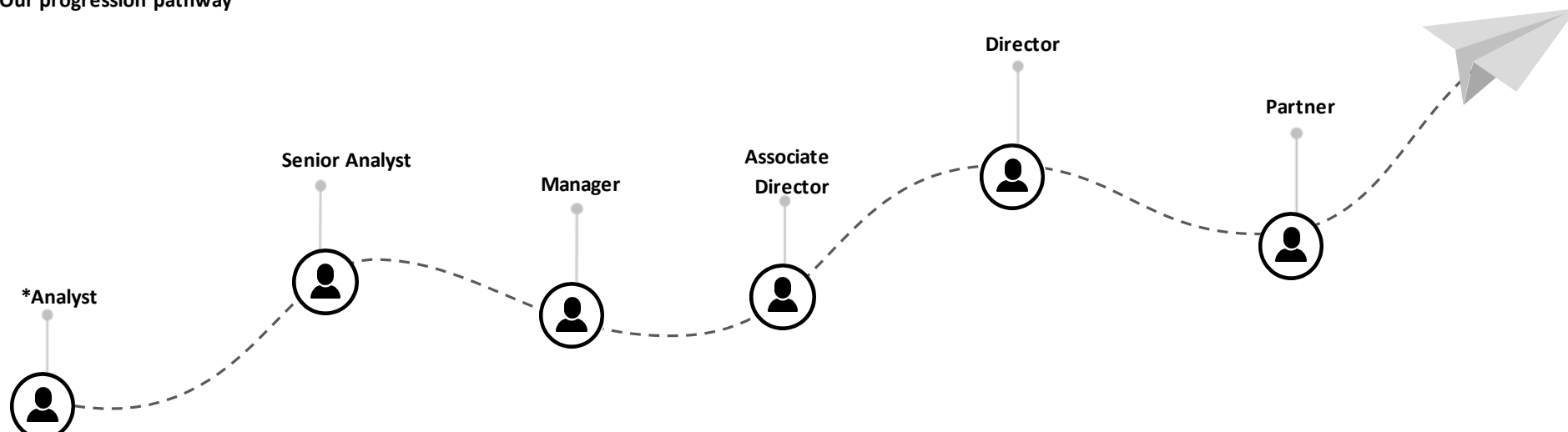
Data skills, particularly Excel, are fundamental

We are introducing more technical data analytics software; graduates with an interest and understanding in this will be a key part of its successful implementation

Our progression pathway

*Analyst

Senior Analyst

Manager

Associate Director

Director

Partner

*As a graduate you will be given the title Analyst