

## Consulting Graduate Job Descriptions



### What qualification will you need?

A tertiary qualification in;

- All areas of study are considered. Degrees in Finance, Economics, Mathematics, Information Systems, Social Science, Computer Science, Commerce, Law, Engineering may be advantageous
- Conjoint, double majors and post graduate studies are also advantageous



### What skills do you need?

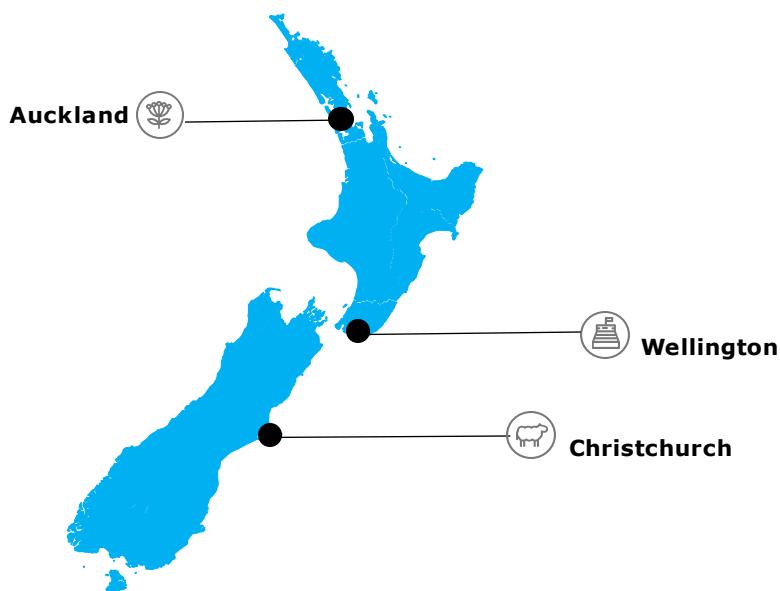
- Broad critical thinking and problem solving skills, with the ability to synthesize data and draw insights
- Exceptional communication and interpersonal skills
- Highly self motivated, comfortable with ambiguity and the ability to embrace change
- Resilient, flexible and able to learn quickly
- Proactive and intellectually curious
- Collaborative and able to work well within a team environment
- Self-awareness
- Highly organised
- For technology roles, technology specific skillset/s are desirable. For example, skills relating to: UI/UX, data analytics, innovation, software engineering, cloud computing, etc.



### What kind of clients will I work with?

- Large NZ and multi-national businesses in a variety of industries – for example, energy, manufacturing, construction, business and finance
- Start-ups including recent Fast 50 winners
- Large public sector clients – for instance, social sector, education, local and central government, and health-related engagements
- Not-for profit/charitable sector clients across a range of issue areas – for example, housing, family, wellbeing, environmental, economic development

### Where can I work?



### Do your values align with ours?



Our Deloitte values inform and guide our wider collective behaviour as Deloitte member firms and unite us around the entire Deloitte network. They drive consistency in the way we behave, make decisions and go to market as we aim to make an impact that matters with our clients, our people and our wider communities.



## What we do in Consulting

Solving complex problems is our passion. Clients come to Deloitte for world-class consulting and advisory services with leading edge technology and implementation capability—all under one roof.

Using our diverse capabilities we help our clients answer complex business questions and move forward; taking decisive action and achieving transformative and sustainable results. To do this our teams work with clients to help them set their ambitions, define a tangible path that puts the ambition in motion, and then scale the ambition to maximise the business impact.

We deliver these services through 12 Offerings that sit under five Portfolios: Strategy, Growth & Innovation; Core Business Operations; Human Capital; Enterprise Performance; and Enterprise Operations.

## What could I be doing?

- You will develop an in-depth understanding of clients and their industries
- You may have the opportunity to travel to client sites in other parts of the country
- You may test efficiency of business processes and identify areas for improvement
- You will be applying Deloitte methodologies to help clients streamline, improve, innovate, and implement
- You will use your skillset to help clients make important decisions for their organisation
- You will have opportunities to actively contribute to client discussions, participate in workshops, and design thinking sessions – and you may be asked to present
- You will work with your project team to research and recommend best practice, and build all aspects of a business or process
- You may have the chance to engage directly with a client’s customers or service users to understand how the client can better meet their needs
- You will help to produce professional and visually engaging deliverables for clients using design tools and skills
- You will have a Kōrero Coach, Project Coach, and Buddy supporting you the whole way

## Our offering portfolios and our recruitment process

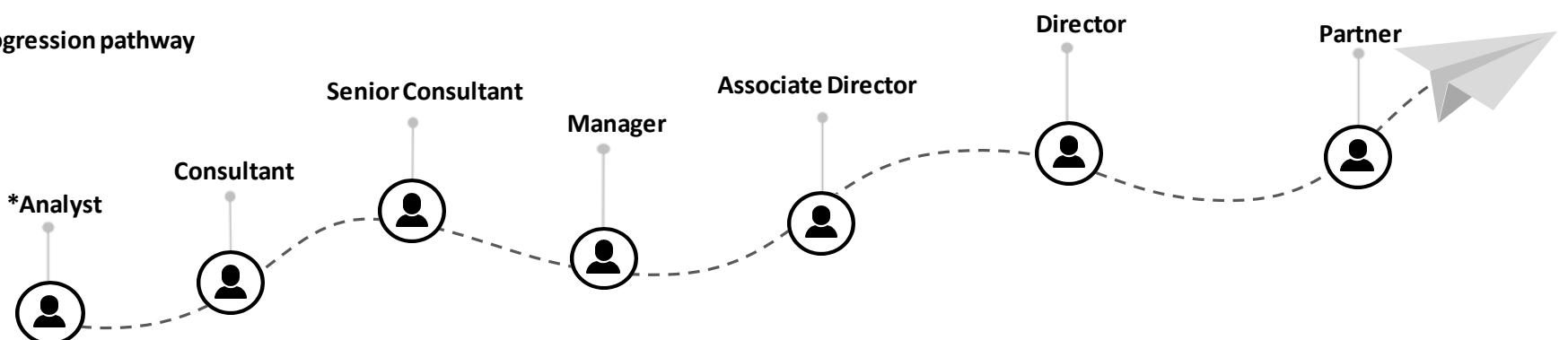
At Deloitte we recognise that technology plays an integral part across our organisation to help us streamline, automate, and report. That is why we incorporate technology teams across all portfolios so that we can provide the best and most innovative services for our clients. Our consultants will develop both advisory and technical skills in their area of focus.

You will be asked to apply for one of three portfolios; Strategy & Operations, Human Capital, or Technology. You will then be asked to indicate your preferred team under the portfolio you’re most interested in joining e.g. Operations Transformation, HR Transformation, SAP, etc, as seen below. You may also indicate a secondary team preference under the portfolio you’re interested in joining. If you’re interested in the Enterprise Operations offering, you’re only required to indicate if you’d like to go down the ‘advisory’ or ‘specialist’ pathway – note that the way the teams are split under each pathway is an indication of the team you are likely to be placed in; final placements will be determined with successful applicants.

You will then be issued an online assessment to complete. If successful you will be issued a job simulation that relates to each of these portfolios, this includes video recorded answers. For more information check our Student FAQ page on our careers site or the Consulting careers homepage.

Portfolio	Strategy & Operations		Human Capital	Technology	
Offering	Strategy, Growth & Innovation	Core Business Operations	Human Capital	Enterprise Performance	Enterprise Operations
Team	Strategy & Business Design	Operations Transformation	HR Transformation	SAP	Advisory pathway
		Analytics & Cognitive	Organisation Transformation	Oracle	Technology Strategy & Transformation
		Customer & Applied Design		Finance & Performance	Specialist pathway
					Cloud & Systems Engineering
					Digital Customer (Salesforce)

## Our progression pathway



\*As a graduate you will be given the title Analyst